

# Leader in Action



#### THIS PROGRAM SERVES AS A WAY TO RECOGNIZE OUR LEADERS FOR THEIR CONSISTENT BUSINESS GROWTH THROUGH TRACKING FOUR KEY BUSINESS-BUILDING ACTIVITIES.

We encourage you to use these four areas as a way to track your progress. Remember, you must participate in each of the four areas to earn points in the Leader in Action program.\* This program can ultimately help you in your efforts to grow your business to remarkable levels of success while supporting you in creating your ideal work-life balance. GOOD LUCK!

## HOW TO BE RECOGNIZED

#### **Global Monthly Recognition**

Each month, we will honor the Top 15 Leader in Action point earners worldwide in our Spotlight Recognition at IsagenixBusiness.com/Recognition.

#### **Celebration Gala**

Each Celebration, we will recognize the Top 10 Leaders in Action at our Gala Awards reception.

## Global Top Achievers

Check out our Global Top Achievers flyer for further details on the qualification time frame, rules, and more.

Visit IsagenixBusiness.com/Recognition for more info.

#### **New Year Kick Off**

Each NYKO, we will recognize the Top 15 Leader in Action point earners via signage. Check out our NYKO flyer for further details on the qualification time frame, rules, and more.

## LEADER IN ACTION FORMULA

1PET Personal Enrollment Points





Personally Enrolled Rank Advancement Points



Active Week Points

PATH WITH

| Category                                 | Subcategory   | Point Value |
|--|---|-------------|
| Enrollments                              | 1PET Personal Enrollments   | 1           |
|  | 2PET Enrollments (up to 20 points each month)                           | 2           |
| Personally Enrolled Rank<br>Advancements | Consultant, Silver Circle Consultant                                    | 2           |
|  | Manager, Crystal Manager, Silver Circle Manager                         | 6           |
|  | Director, Crystal Director, Silver Circle Director                      | 8           |
|  | Executive, Crystal Executive, Golden or Platinum Circle, Star Executive | 10          |
| Active Weeks                             | Manager   | 1           |
|  | Director  | 2           |
|  | Executive   | 4           |

Leader in Action Qualifying Terms: This promotion is open to Isagenix Independent Associates from ALL countries. A maximum of 20 points can be earned per month in the 2PET Enrollment Points category.

Personal sponsors can earn multiple points for Personally Sponsored Associates who rank advance more than once in a month. Platinum advancements cannot be awarded points for a lateral move into the Platinum category. Content is based on a 4-4-5 calendar.

Original positions and reentry accounts will be combined for Leader in Action point totals.

Isagenix may modify or terminate the Leader in Action program at any time and for any reason.

\*If a Member does not score points in all four categories in a commission month, they will not receive points for that month